



December 2009

A Board Member's Perspective

By Ric Reed, KGA Treasurer & Finance Committee Chairman

Trepidation comes to mind when asked if I would like to share my thoughts in these pages. While dedicated to the betterment of this organization, to open myself to the teasing that will surely follow, merely reflects the strength of my thoughts and feelings in regards to this great Golf Club-Buffalo Hill.

So many great things have happened this season. As we have watched the course evolve and improve, (the result of your support) the controversial "Capital Assessment Fee" has shown itself to be a wise and worthwhile decision. The Tee Boxes, Mowers, Cart Paths and other soon to be announced projects have allowed the hard working staff to plan and prepare with a budget they never before had available.

This may not seem all that important, but imagine how much simpler it becomes when you know the amount of funds you have to build with. No more "hoping" you can do this or that, but a "real" amount you can count on. I hope you are as convinced as I am it was the right decision.

In reflecting upon the last year, one thing I know, you can agree to disagree and still accomplish many things. As a Board or as a Membership, we all do not agree all the time. I for one do not find this to be a bad thing as my own point of view can and has been changed on more than a few occasions. We all need to listen. I may still disagree, but we must always strive to respect and appreciate another's point of view.

Evolution and change should not be limited to just the Golf Course.

I know many of you would like to see the course remain the same with every tree never changing. But in our heart of hearts we all know that cannot be achieved. Just as the Valley has changed over the years, so must our course. We can only hope

to manage that change and keep the core values that make this club what it is, and to pass those beliefs on to future generations. Be assured your Staff and Board of Directors hold the stewardship of this Golf Club close to heart.

The citizen's of Kalispell have shown their confidence in our staff with an outstanding 87 percent approval of the new lease. Together we can achieve great things for our club and our community. I urge you to be pro-active and share your point of view with Staff, and those that serve on the Board of Directors and if you get a chance, say thanks not only to those just mentioned but to each other for the support you all give to this club.

Until next year, stay loose, keep that head still, but most important, don't stop swinging.

KGA Members Approve By-Law Changes

It was a cold, rainy night on October 26, but 30 dedicated, KGA members turned out to vote on the bylaw amendments proposed by the Board of Directors.

All by-law amendments were voted on individually and passed overwhelmingly.

Changes that centered around clarifying the role of the Executive Committee and the Board of Directors passed with only a few votes against. A by-law that requires KGA approval for capital expenditures on any one item over \$150,000 passed on a vote of 19-9.

Stay informed! Call Stacy in the main office at 756-4548 to sign up for Buffalo Hill's E-News! Sent every Monday morning, it replaces the Buffalo Hill quarterly "printed" newsletter! It serves as a way to provide more timely information to our members and guests and saves paper to! All copies are also posted on our website, be sure to visit on the web; www.golfbuffalohill.com.

Board of Directors Implement Menu of Services for 2010

Menu designed to accommodate all players and provide options for various price points!

Your Board of Directors have worked tirelessly to provide services that fit each and every golfer. There are a variety of options to find the right amount of golf and budget just for you. Buffalo Hill is here for everybody to enjoy – whether you play 5 rounds a year, 30 rounds, or 100 rounds, we have the golf package for you! Please review the options below to find the right fit for you.

***The Bundle \$720** For the extremely avid player who plays more than 15 times per year and is interested in the lowest price per round. The \$720 rate includes a \$125 for KGA'S Capital Budget (for use only on capital projects, not for operation expenses) MSGA handicap service, and season range pass. The bundle allows unlimited play on both the Cameron 9 and the Championship 18 course. Available through February 28, 2010 as an Early Bird Only.

***Adult Membership \$674 - EARLY BIRD PRICE!** For the avid player that plays golf on a regular basis, but who does NOT need MSGA handicap service or range pass. **The Adult Member price of \$674** includes \$125 for KGA'S Capital Budget (for use only on capital projects, not for operation expenses) and entitled to unlimited play on both the Cameron 9 and the Championship 18 course. **This is the lowest price in Kalispell for 27 holes!**

***Adult Cameron 9 Membership \$499 - Back for 2010!**

This membership allows the frequent golfer to enjoy the Cameron 9 hole course at a very affordable rate. It includes unlimited play on the Cameron 9 Golf Course and is perfect for those who just play men's league or who want to play a lot of golf at the lowest price. The Cameron Course is a walk-on course, no tee times necessary! Enjoy!!

***Frequent Player Card \$65 - Back for 2010!**

This card is for the local player who plays numerous rounds of golf but not enough to purchase any type of membership. Included with the purchase of this card is one free round on the Championship 18 AND **20% off the current green fee rate (fees change throughout the season)**. Good on the Championship 18 or Cameron 9, the card is not transferable and must be presented at the Pro Shop for discount.

***Golf Punchcard \$250**

Designed for the player who plays several times per year and/or likes to treat a guest, this is a very popular option. There are 12 punches per card (1 punch for 9 holes and 2 punches for 18 holes). **This card is transferable**, so come on up to the hill and bring a friend, relative, wife, or husband and hit away!

***College Student Membership \$250**

Membership allows full-time college students up to the age 24 to have a full membership at a significantly discounted and affordable rate. This membership is designed as an extension of the junior program and includes unlimited play on both the Cameron 9 and the Championship 18 course. The membership includes \$25 for the capital fund.

***Junior Membership \$175**

Enjoy unlimited play on both the Cameron 9 and Championship 18 Course. The membership includes \$25 for the capital fund.

We're confident that you will have a wonderful experience here at Buffalo Hill Golf Club. We sincerely thank you for a successful 2009 season and look forward to seeing you here for another great season in 2010. If there is ANYTHING that we can do to better serve you, please do not hesitate to give us a call.



"We're here to SERVE YOU!"



<i>Buffalo Hill Golf Course Services & Rates</i>	<i>2010</i>
MEMBERSHIP SERVICES: (Use our "Easy Payment Plan" for all services!)	
The Bundle! Early Bird by Feb. 28, 2010 - Includes Capital Fee of \$125	\$720
Adult Pass - Early Bird by Feb. 28, 2010 - Includes Capital Fee of \$125	\$674
Adult Pass - Regular Season - Includes Capital Fee of \$125	\$784
Cameron 9 Pass (Qualifies for men's and ladies league; voting right as KGA member)	\$499
Student (Full-Time College to age 24) (Includes a \$25 capital fee)	\$250
Junior (To age 18) (Includes a \$25 capital fee)	\$175
Electric Cart Storage Rent	Early \$200 Regular \$230
Gas Cart Storage Rent	Early \$160 Regular \$195
Trail Fee (Required of cart storage renters and member carts off premise)	\$175
Range Pass	\$50
Club Storage (Adult)	\$45
Club Storage (Student & Junior)	\$25
OTHER GOLF RELATED SERVICES:	
Motor Cart Rental (9-Hole)	\$17
Motor Cart Rental (18-Hole)	\$34
Motor Cart Rental - 18-Hole Twilight	\$28
GREENS FEES:	
18 Hole Championship—Subject to promo discounts and course condition Includes a capital fee of \$5 per round	\$58
18-Hole Championship Twilight Includes a capital fee of \$10 per round	\$42
9-Hole Cameron (Peak) - Includes a capital fee of \$3 per round	\$25
Junior Greens Fees: Half Price of daily rate on either course for juniors up to age 16 (some restrictions apply)	New for 2010
PUNCHCARDS: (No expiration date on unused cards)	
BACK FOR 2010!!! Frequent Player Card. Includes One Free Round on Champ 18 and 20% off current stated green fee rate on either golf course.	\$65
Golf Punchcard; 12 punches per card (1 punch for 9 holes, 2 for 18 holes)	\$250
Golf Cart Season Pass	\$600
Cart Punchcard; 10 punches per card	\$130



2010 Membership Purchase/Renewal Form

Name _____ Date of Birth _____

Address _____ City _____ State _____ Zip _____

Home Phone _____ Cell _____

E-Mail Address _____

Memberships:	Early Bird	Regular Season	Total
Adult Pass - Cameron 9	\$499	\$499	
Adult Pass - Cameron 9 & Championship 18 (Early Bird Price—Paid by	\$674	\$784	
Adult BUNDLE! Includes 2010 membership/pass on both courses, range pass, and MSGA handicap service. BEST VALUE! (Early Bird Price ends February 28,	\$720	N/A	
Student Pass (Full Time College to age 24)	\$250	\$250	
Junior Pass (Age 18 and under)	\$175	\$175	
Other Services	Early	Regular	Total
MSGA Handicap Service— Remember, Juniors are FREE!	\$25	\$25	
Range Pass-For Members only (Be sure to consider “The Bundle” INCLUDES range)	\$ 50	\$50	
Cart Storage -Gas: Early Bird by Feb. 28, 2010; \$160. Regular Season March 1; \$195	\$160	\$195	
Cart Storage - Electric: Early Bird by Feb. 28, 2010; \$200 or Regular Season March 1; \$230	\$200	\$230	
Trail Fees - Full season - All private carts MUST have a trail fee	\$175	\$175	
Club Storage - Adult \$45 Junior or Student \$25 (Office will assign unit)	\$25 \$45	\$25 \$45	
Golf Punchcard - Transferable! 12 punches (1 punch for Cameron 9 and 2 punches for the Champ. 18)	\$250	\$250	
Frequent Player Card - ONE FREE 18 HOLE ROUND & 20% off DAILY RATE—ALL ROUNDS	\$65	\$65	
Motor Cart Season Pass	\$600	\$600	
Motor Cart Punchcard - 10 punches	\$130	\$130	

**For your convenience we offer automatic monthly billing!
Please indicate below which payment method you would like.**

I authorize KGA to bill my credit card for the total amount above, **OR Budget Bill EQUAL AMOUNTS OF \$ _____** per month, until paid in full. For Early Bird pricing, we're happy to bill monthly until April 1, 2010.

For regular season pricing, we're happy to **BILL EQUAL INSTALLMENTS** of \$ _____ until July 1, 2010.

Visa, MC or Amex # _____ Exp. _____

Check or cash for full amount is enclosed \$ _____ Check # _____ Cash _____ Initial _____

Return by fax: 756-4550 or by USPS: P.O. Box 1116, Kalispell, MT 59903 Main Office: 406-756-4548

OBSERVATIONS FROM A FIRST YEAR BOARD MEMBER

Having been a faithful member at Buffalo Hill for most of the last 26 years, and having just gotten through my first golf season as one of the nine people on the KGA Board of Directors, I thought I'd like to share a few of my thoughts about the experience. Despite being asked several times by various organizations, I had managed to avoid serving on any boards up until now, and had looked at it almost like getting out of jury duty. I have always been satisfied to be a "passive" member of BHGC, by using and enjoying the course and taking advantage of getting the most out of my dues and fees, without ever really giving anything back. I, like so many others, knew some basics about how the golf club was managed, had opinions on certain rules and decisions that were made, and casually voiced those ideas to the "powers that be" whenever I felt it was appropriate and necessary, without feeling the need to actively participate in the process. I genuinely surprised myself last spring when I accepted the invitation to serve as a Director of the KGA. I had been encouraged to do so by people whom I care about. They (and I) knew that there were issues, questions and concerns regarding "my" golf course that needed to be addressed, and that I felt strongly enough about the future of Buffalo Hill to become more involved.

So, I began in early April, a little nervous and apprehensive at first about what I had gotten myself into, how much time it was going to take, and how my relationship might change in regards to other members of the Board and the KGA employees that I had known as friends for so long. I listened and tried to learn some things through the first few Board and Committee meetings, offered my views when given the opportunity, and made a lot of attempts at bringing some humor into the meetings. I was made aware of a lot of things I had never even considered, and I saw how difficult it has been to keep the course in good condition, serve the needs of the public while staying on budget, and make as many members and guests as happy as possible. I recognized that the other Board members were folks like me, who have a passionate love for the course and a vested interest in seeing Buffalo Hill through these tough economic times. I also realized that despite our varying degrees of experience and previous time spent on the Board, our political or business differences, and our diverse personalities, priorities and pet peeves, we all have one common goal that we are trying to achieve. I especially began to appreciate the hard work and time that the staff and management have put in to benefit and better our beloved course. It became apparent to me how much of a team effort is needed to keep moving forward in a positive direction.

Now, I am comfortable with being a part of that team, and I think we have a real winning group. I am proud to call myself a KGA Board member and feel very lucky to have such good individuals to work with at Buffalo Hill. I encourage anybody who has a love of the game and our course, a positive attitude and vision, and a willingness to put themselves in the position of making tough choices, to offer to serve on the Board. I am finally getting used to my friends and fellow golfers asking me questions, giving me input and constructive criticism, and taking me to task over decisions that have or have not been made, but I welcome the opportunity to present these points to my peers and try to come up with viable solutions and reasonable answers. I am confident that we can proceed with some projects that mean a lot to me personally (such as the driving range), while still paying attention to all the day-to-day necessities, and I am hopeful that we can come through this economic crisis in good shape. I will look forward to the next year as a challenge to all of us to help each other get to where we need to be and have some fun doing it!

Eric D. Smith
KGA Member/Director

2009 Tournament Recap

20th Annual KOFI Radio Charity Scramble

Men's "A" Gross: Celtic Motors (Jessi Schovaers, Joe Minnehan, Jim Schaible, Raun Grover)
Men's "A" Net: Kalispell Medical Equipment (Larry Iverson, Jr., Larry Iverson III, Logan Iverson, Nancy Iverson)
Men's "B" Gross: BOBH, Inc. (Josh Buls, Chris O'Boyle, Derek Benson, Mike Hanson)
Men's "B" Net: Dalen's Diesel (Dalen Iverson, Kevin Iverson, Mike McGregor, Brian Grande)
Ladies Gross: Complete Pest Service (Kathy Keyser, Debbie Boreson, Wendy Madison, Linda Harshbarger)
Ladies Net: Terry's Small Engine/Scoreboard (Margie Jones, Tammy Hansen, Pam Tresler, Lucy VanElzen)

Club Championships

Men's Champ: Dave Morberg/ Sr.: Jim Schaible
Super Sr.: Jim Schaible
Men's 1st: Trey Griffith/ Sr.: Bill Gardner
Men's 2nd: Lon Eliason / Sr.: Scott Hagel
Men's 3rd: Danny Roberts / Sr.: Greg Mellem
Men's 4th: Tim Wenz / Sr.: Bob McChesney
Men's 5th: Jerry Sonju/ Sr.: Hap Harland
Men's 6th: Bob Guffin / Sr.: Bob Burch
Ladies Champ: Jerie Clark / Sr.: Wendy Madison
Super Sr.: Jerie Clark
Ladies 1st: Sherri Sonju / Sr.: Liza Dawson

Junior Club Championships

Boy's Champ: Trey Griffith
Girl's Champ: Karli Aurich
Boy's 10 & under: Brayden Aurich
Boy's 13-14: Ryan Porch
Boy's 15 & older: Trey Griffith
Girl's 13-14: Tiegen Avery
Girl's 15 & older: Karli Aurich

Western Montana Chapter PGA Pro-Am

1st Place Team: Buffalo Hill Golf Club (Mike Hanson, Ryan Buls, Josh Buls, Ryan Santa, Chris O'Boyle)

2009 Hole-In-Ones

April 25 - Dave Morberg
May 27 - Bob Dueker
June 1 - Steve Schulze
June 18 - Jon Martin
July 23 - Cindy Templer
August 12 - Paul Dennehy
August 23 - Luke Gallagher (2)
August 29 - Jeff Lund
September 8 - Ron VanNatta

6th Annual Alice Ritzman

Junior Golf Benefit Scramble

Men/Mixed 1st Gross: Shaine Reece, Jess Carrillo, Josh Gold, Jose Chirino
Men/Mixed 1st Net: Josh Buls, Aaron Young, Chris O'Boyle, Derek Benson
Ladies 1st Gross: Cindy Lanier, Naomi Lanier, Brandy Casey, Laura Hone
Ladies 1st Net: Sherri Stolzenbach, Marilyn Parker, Marla Ohmart, Pat Hodge

Legends Tournament

Men's Gross: Mike Combs
Men's Net: Stu Wilson
Ladies Gross: Debbie Boreson
Ladies Net: Brandi Boreson

72nd International Labor Day Tournament

Men's Champ: Gramm Schmaltz
Men's 1st: Tom Alford
Men's 2nd: Mike Combs
Men's 3rd: Gib Koch
Men's 4th: Loren Tinseth
Men's 5th: Dustin Hinzman
Men's 6th: Chris O'Boyle
Ladies Champ: Jocelyn Alford
Ladies 1st: Dianne Dyck
Ladies 2nd: Sandy Mundahl

1st Annual Dick Seddon Memorial Scramble

Men's "A" Gross: The Bagel Company (Chuck Eble, Kevin Schulte, Dan Schulte, Rob Logsdon)
Men's "A" Net: Wilderness Club (Gary Grant, Scott Hineman, Lance Steelman, Paul Wylie)
Men's "B" Gross: HOHB, Inc. (Tony Hoerner, Craig Odell, Mike Hammer, Tim Barton)
Men's "B" Net: The Whiffiffs (Todd Erickson, Dave Hergesheimer, Chuck Werk, Dan Hileman)
Ladies "A" Gross: Complete Pest Services (Kathy Keyser, Debbie Boreson, Linda Harshbarger, Wendy Madison)
Ladies "A" Net: Meats Supply (Debbie Hadley, Jerie Clark, Vonnie Gardner, Whitney Ranstrom)
Ladies "B" Gross: Scotty's Bar (Karla Levengood, Stacy Isch-Koester, Lois Rose, Debbie Sargent)
Ladies "B" Net: Mann Mortgage (Kelly Rankin, Nadine Jellison, Carolyn Feldman, Becca Hand-Smith)

9th Prostate Cancer Awareness Scramble

"A" Gross: Ryan Santa & Logan Lindholm
"A" Net: Jon Heselwood & Craig Drew
"B" Gross: Bob Stolzenbach & Doug Nesbitt
"B" Net: Ken O'Brien & Mitch O'Brien
"C" Gross: Jeff O'Brien & Robbie Mathiason
"C" Net: Todd Peterson & Cameron Egbert

Donations now qualify as tax deductible!

Flathead Community Foundation and Buffalo Hill Team Up

Thanks to the hard work and cooperative efforts of the Flathead Community Foundation (FCF), KGA, and the City of Kalispell, **tax deductible donations and gifts can now be made (through the FCF)** to benefit Buffalo Hill Golf Course. If year end tax planning and gift giving to a good cause is on your “to do” list before year end, or at any other time of the year, please consider the Flathead Community Foundation/Buffalo Hill Golf Course as a worthy recipient. Donations, gifts and bequests of any amount can be made and designated for the benefit of Buffalo Hill Golf Course.

The Flathead Community Foundation is a Montana not-for-profit corporation authorized to operate under the terms of Internal Revenue Code 501(C)(3). Its purpose is to gather donor’s gifts in permanent endowments or pass through funds; to grow individual funds through professional investment management; and to distribute fund proceeds according to donor wishes through grants to local charities. You may name Buffalo Hill Golf Course as the beneficiary of your donation and be assured that these funds can only be used for the benefit of Buffalo Hill Golf Course. If you’d like additional information, please contact Buffalo Hill Manager Steve Dunfee at 756-4549, or the Flathead Community Foundation office at 756-9047. Please visit the FCF website www.flatheadcommunityfoundation.org to learn more about the FCF and how YOU can benefit from tax deductible donations.

Lease Passes Overwhelmingly

After an 87% voter approval rate, the KGA is now ready to move forward and continue improvements to Buffalo Hill Golf Course for another 20 years! Thank you for your vote of confidence.

Exciting News! KGA Board Researching Driving Range Options!

How nice would it be to have a driving range with REAL GOLF BALLS and a grass teeing area? Well, your Board is working hard to make this a reality. Research, phone calls, engineering, graphs, permitting, meetings, and a host of other necessary hurdles to get over is in progress! The Board will have a full report at the April 2010 annual membership meeting for your consideration and discussion. We’re all very enthused and excited about this opportunity!

2009 Nearly in the Books

The 2009 golf season is now over, and the KGA year end is just around the corner on December 31. So how did we do? Well, with the help of cutting operating expenses \$300,000 from the previous year, and revenue for the year coming in \$30,000 over the 2009 budget, Buffalo Hill managed to stay in the black AND invest nearly \$350,000 into the golf course and equipment! Thank you members for your loyalty and support!! We’re looking forward to building on KGA’s success in 2010!

Clubhouse Remains Busy for Winter

Christmas parties, anniversary celebrations, wedding receptions, retirement parties, and a warm fire with a busy daily lunch schedule dot the schedule of Food & Beverage Manager BJ Newgard. The next three months are GROUP oriented as the clubhouse prepares for parties of all kinds. Christmas decorations go up next week and compliments the beautiful log fire! Join us M-F 9-2 for lunch!

Members with Cart Storage

As a convenience to our members, and to make sure that all receive the EARLY BIRD rate for 2010, we will be billing the annual rental amount on your December 1 statement. If you choose not to renew, please call the main office as soon as possible (no later than January 31, 2010) so that we can assign to the next person on the list. **Thank you!**

Members desiring Cart Storage for 2010

If you’d like cart storage for 2010, please contact Stacy in the main office at 756-4548!





*****EARLY BIRD 2010 Season Passes on sale! Make it simple! Use the "Easy Payment Plan"**
Thank you Flathead Valley for your incredible support in 2009, and for approving the new lease! We appreciate you!

Enjoy the ***BEST*** GOLF COURSE
in the Flathead Valley; Buffalo Hill G.C.

Convenient, Easy Payment Plan!
**Pay over the next 5 months and be ready
for the 2010 golf season. Call 756-4548 today!**

You get TWO GOLF COURSES for the price of one!

We're happy to accept Visa, M/C, Amex, Cash or Check



*The Board of Directors, staff, and
management of the Buffalo Hill Golf Club
sincerely wish you and your families a
very Merry Christmas and Happy Holiday
season. We invite you up to enjoy the
beautifully decorated log clubhouse and
towering Christmas tree while
relaxing by the fire.*

*May 2010 bring peace and prosperity
to our world.*

Kalispell Golf Association

Board of Directors

President - Doug Kauffman
Vice President - Jess Carrillo
Secretary - Terry Williams
Treasurer - Ric Reed
Director - Eric Smith
Director - Todd Erickson
Director - Sandy Mundahl
Director - Lee Tresler
Director - Darold Schaffer



Management

General Manager - Steve Dunfee
Superintendent - Jon Heselwood
PGA Professional - Dave Broeder
PGA Professional - Marlin Hanson
Food & Beverage Mgr. - BJ Newgard

Tee Times: 406-756-4530

Main Office: 406-756-4548
Fax: 406-756-4550
Pro Shop: 406-756-4547
Food & Beverage: 406-756-4551
Cart Service: 406-756-4557
Course Maintenance: 406-756-4556

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